

## Relationship Manager/Wealth Advisor

Peoria, Illinois

### Who We Are

David Vaughan Investments, LLC (DVI) is proud of its Associates. We are an exceptional team of investment professionals who are bright, creative, hardworking, and have a passion for what we do. Every day we focus on serving our valued clients' best interests, and it is all accomplished within a team-based approach where mutual respect and integrity serve at its core.

### Who We Want

DVI is currently looking for an experienced **Relationship Manager/Wealth Advisor** to join the team and provide skill and thought leadership to a select group of our clients. In this critical role, your primary responsibility will be to serve the client's needs, goals, and objectives and deliver a comprehensive wealth management experience in tandem with the input of DVI's team of subject matter specialists.

### Qualifications

- + Bachelor's Degree.
- + Either Series 7, 66 or 65 are required prior to hire.
- + Certified Financial Planner® (CFP®) and/or Chartered Financial Analyst® (CFA®) designation.
- + 5-8 years of applicable professional experience.
- + Exhibit a fiduciary mindset, always doing what is right for the client and maintaining confidentiality in all matters.
- + Entrepreneurial spirit and willingness to participate in business development initiatives.

### What to Expect

- + Oversee client relationships and lead client meetings to identify complex issues and offer creative solutions to help clients achieve their financial goals.
- + Collaborate with the portfolio management team to identify the appropriate DVI investment strategy that is in alignment with the client's stated goals, investment objectives and risk tolerances.
- + Participate in prospective client meetings, identify additional opportunities to serve our existing client base and generate referrals from both existing clients and centers of influence.
- + Communicate with the client a comprehensive understanding of financial market activity, current events and other topical issues and how they impact and or influence DVI's investment strategy.

### About David Vaughan Investments

DVI is a team of 44 experienced investment professionals that provide asset management services and wealth management solutions to both high-net-worth individuals and institutional investors. For over 46 years, DVI has employed a *Quiet Quality* approach to investment management: people of integrity, acting solely in their clients' best interests. Currently, we have over 1,500\* clients, and approximately \$5.3 billion\* in Assets Under Advisement through our offices in Peoria, Illinois, and Winter Park, Florida. In the fall of 2017, DVI formed a partnership with Morton Community Bank, creating one of the largest privately held financial institutions in downstate Illinois.

\*As of 3.31.2024

At DVI, we strive to provide a working environment that is attractive to our entire team. Consistent with our long-term client focus, we aim to attract and retain the best Associates possible, and our benefits program is instrumental in this goal. We provide industry-competitive salaries and significant incentive plan opportunities, a generous profit sharing 401(k) retirement plan, health insurance, life insurance, short-term and long-term disability programs, and work-from-home and paid-time-off programs. In addition, partnership status among our very top performers is also a realistic consideration.

If you appreciate a work environment that truly lives its values, please consider DVI as an employer that consistently provides *Quiet Quality*.